Message from the President

Maria E. Miller
2017 President
Guam Association of REALTORS®

Talk about New Beginnings in 2017! New year. New president. New legislators. New goals. New hopes and dreams. New interest rates. New real estate market listing. This year certainly fits the bill of NEW BEGINNINGS!

As the new president of the Guam Association of REALTORS® (GAR), 2017 will bring about many new endeavors that I am extremely honored and humbled to take on. For me, this means the opportunity to work alongside an incredible array of REALTORS® in Guam. Together, we will strive to raise the standards of Guam's real estate industry.

As a buyer, seller or home owner, it is important to know who you have working for you. Not all real estate agents are REALTORS®. To be REALTOR®, licensed agents are required to subscribe to a Code of Ethics and join the National Association of REALTORS® (NAR). With more than one million members, NAR is the largest professional trade organization in the US. REALTORS® are a collective force influencing and shaping the real estate industry nationally, as well as locally. As independent contractors, we use our entrepreneurial business skills to build our business.

We spend hours in training and continuing education classes to better serve our clients. Nationally, Realtors® have been influential in a number of issues that have helped to grow homeownership and protect investors. You can see the fruits of their labor. Today, you can get a mortgage with 3% down; VA limits have been raised; credit score requirements have been lowered; FHA loans have improved, and much more.

Working with a Realtor® will ensure you are working with a dedicated and ambitious real estate professional who is dedicated to making sure the purchase, sale or rental of your home is handled with the upmost care. As Guam heads into 2017, and we face higher rents and higher home prices, the inevitable rising interest rates, the lack of H2 workers, and the military buildup, I suggest you stick close to your Realtor® for information and updates.

This is definitely a time of "New Beginnings" for all of us. God seems to be doing a new thing in all areas. Isaiah 43:19

GUAM ASSOCIATION OF REALTORS®
The Voice for Real Estate on Guam
Suite 236A Julale Center 424 West O'Brien Drive,
Hagatna, Guam 96910
Office: (671) 477-4271 • Fax: (671) 477-4275